

NATCHITOCHE PARISH PORT COMMISSION  
January 21, 2019, Regular Meeting

Present were Nettles Brown, Ralph Ingram, Dan Simmons, William Allen and K. David Zachary, Commissioners. Also, present were Travis Tyler, Executive Director of the Port, Mickey Chambers, Assistant to the Executive Director of the Port, Neil Martin and Mark Mareno of Terral RiverService, and Mark A. Begnaud and Mark L. Roberts of McCoy Roberts & Begnaud, Ltd., legal counsel to the Commission.

A motion was made by Mr. Simmons, seconded by Mr. Allen, and duly carried to approve the minutes of the December 17, 2018, Commission meeting.

As part of the Director's Activity Report, Mr. Tyler reported the following: 1) the Port finished the year with tonnage of a little over 500,000 tons, which is short of 2017 due to a decrease in sand; 2) Madden is scheduled to bring in rock trains over the next two weeks; 3) Kisatchie Chips has begun chipping pine as well as hardwood; 4) Custom Commodities is bringing in about 12 loads per week. This has caused an increase in locomotive usage; 5) it is his understanding the Port is still in the running for Project Eagle and Project Roll; and 6) ADA is considering expansion of its operation and has inquired about the availability of the warehouse. It would like a one-year term with a two-year option and would utilize the entire warehouse.

Mr. Tyler further reported the following: 1) Terral RiverService inquired about leasing half of the warehouse; 2) Capital Sand is interested in leasing the warehouse for a one-year term to store frac sand and will contact Terral about the possibility of unloading the frac sand; 3) Terral is also talking to a lumber company regarding utilization of a portion of the warehouse; 4) Mr. Martin reported on potential sugar and plywood operations; 5) the first facility for Project Anvil, which the Port had submitted on, will be built in South America; and 6) the Port continues to talk with other prospects.

A financial statement was not presented. The Port is waiting on the end of its year financial report.

In Old Business, Mr. Tyler reported: 1) 2015 Flood – the Port is putting together information to send to Corps of Engineers about potentially reviewing issues at the upper end of the Port's bendway; 2) there are no changes regarding potential capital improvements; and 3) regarding Dock #3, the Port asked the contractor for its plan going forward at a meeting last week. The contractor requested a change order and \$944,000 for uncompleted demolition.

In New Business: 1) the Board was presented an Engagement Letter from Kenneth D. Folden & Company to perform as the Natchitoches Parish Port Commission's auditor. A motion was made by Mr. Simmons, seconded by Mr. Ingram, and duly carried to approve Kenneth D. Folden & Company as the Port's auditor.

Also, in New Business: 1) a motion was made by Mr. Allen, seconded by Mr. Ingram and duly carried for the Port to renew membership to the Ports Association of Louisiana ("PAL") at the cost of \$2,200.00 per year. PAL hired a new Executive Director, Jennifer Marusak; 2) a motion was made by Mr. Allen, seconded by Mr. Ingram and duly carried approving a short-term warehouse lease with Terral RiverService, contingent on Terral making a formal request; and 3) Neil Martin discussed a potential ground lease. Terral would like initial minimum annual tonnage to be reduced.

A motion was made by Mr. Simmons, seconded by Mr. Ingram, after a unanimous roll call vote, the Board entered executive session to discuss potential and pending litigation and personnel matters.

After exiting the executive session, a motion was made by Mr. Simmons, seconded by Mr. Ingram, and duly carried: 1) authorizing the retention of Kean Miller to represent the Port related to a dispute with Coastal Construction; 2) authorizing the termination of the contract with Coastal

Construction if Kean Miller determines it to be appropriate; and 3) authorizing the an extension of time periods under the contract with Coastal Construction should Kean Miller determine it is in the best interest of the Port.

There being no further business, a motion was made by Mr. Allen, seconded by Mr. Simmons and duly carried that the meeting be adjourned.